

## **Meet the Speaker**



## **Finlay Craig**

Client Relations Manager, Optimal

- BSc Hons in Computing from Robert Gordon University with over 7 years' experience in IT systems and marketing
- Focused on bridging client needs with technology-driven solutions.
   Passionate about asset management and optimisation
- Works with clients to connect business challenges with solutions through aligning digital platforms with practical asset performance outcomes
- Brings an approachable, solutions-focused perspective to client engagement to deliver measurable business results





#### We are OPTIMAL



#### Welcome to our world.

We simplify the complexities of asset management, allowing our Clients to focus on what matters most - achieving their mission.

#### **Operational Readiness**

Asset Reliability
Asset Inspection
Asset Maintenance Strategy

#### **Operations & Maintenance**

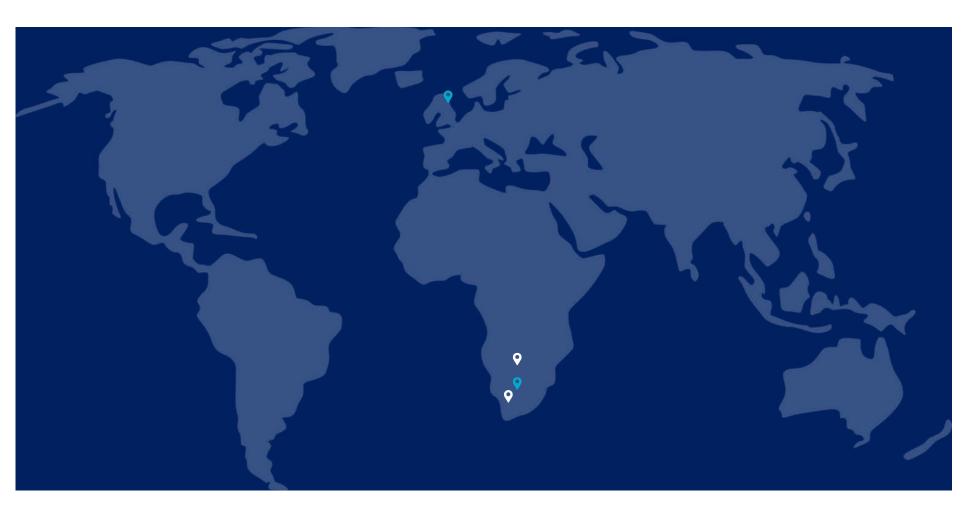
Maintenance Planning
Operations Management
Overall Equipment Effectiveness
(OEE)

#### **Digital Engineering**

Intelligent Asset Management Asset Performance Management (APM)

#### **Advisory & Optimisation**

Asset Strategy Development Asset Management Policy Asset Criticality Analysis





### **Connected Reliability In Practice**



#### Visualization

#### **Asset Strategy**

Define, measure and optimize your strategy

- Reliability Centered Maintenance (RCM)
- Comprehensive asset library
- Asset strategy simulation and optimisation
- Failure mode and effect analysis (FMEA)

## **Asset Performance**Platform

Reduce unplanned downtime

- Predictive and prescriptive maintenance
- Time to failure forecast
- Root cause analysis (RCA)
- Case and collaboration management
- Comprehensive fault diagnostics library

#### **Asset Maintenance**

Improve safety and reliability

- Mobile maintenance execution and workflows
- Intelligent work packaging that optimizes resource utilization
- Integration with enterprise asset management systems
- Connected Teams

## Industrial Information Management

**Engineering:** Engineering Operational Technology (OT) data collection, aggregation, storage and contextualization

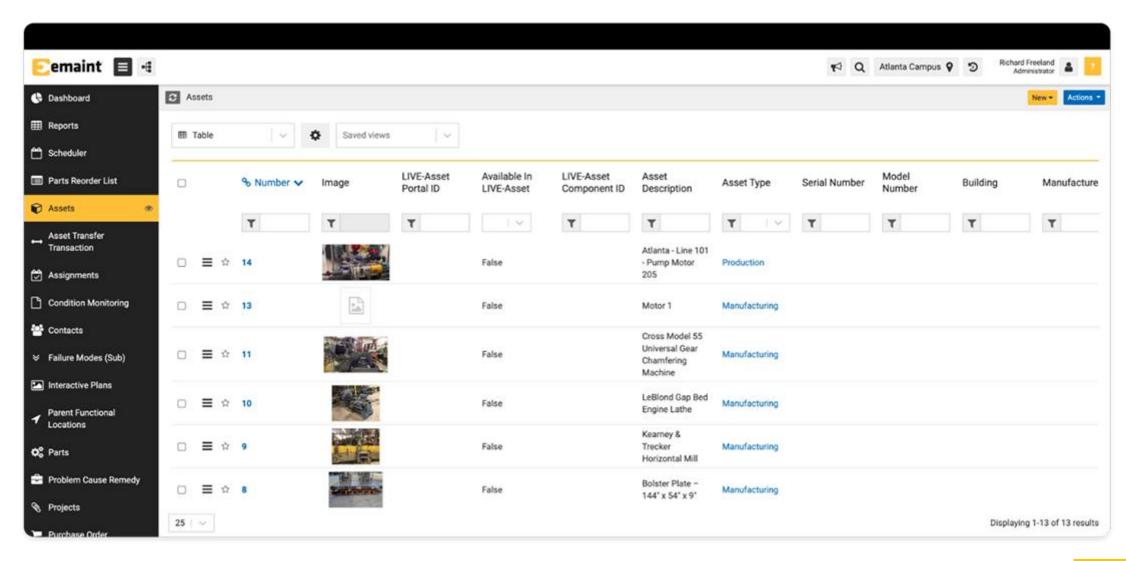


**Operations:** Real-time data collection, aggregation, contextualization, events and self-service calculations



#### **eMaint CMMS**







#### **eMaint CMMS Continued**





#### Connected Reliability: eMaint is Just the Beginning

Your maintenance technologies work better together, and so does your workforce.



## Everything is connected, from data to teams

Break down your information silos.

Automate time-wasting tasks.

Maintenance & reliability professionals can communicate quickly on the mobile app, send POs to accounting, tap into production monitoring data, and more.



#### See machine failures coming

Predict faults and failures with eMaint condition monitoring. Automate work orders to trigger in response. You increase your uptime, reduce MTTR, and strengthen reliability.



## A maintenance strategy to rule them all

How do you transform maintenance from a cost into a smart investment? What works for your maintenance program and what doesn't? Digestible, data-driven insights show you the way.



## **Meet the Speaker**



#### **Zulfikar Umar**

Fluke Reliability Systems Manager, Africa

- Seasoned Vibration Analyst with over 25 years field experience in Predictive Maintenance and Asset Efficiency Optimization on rotating equipment
- Focus on Connected Technologies and Remote Diagnostics and Cloud based solutions
- Passionate about the product, software and services that drive the Connected Reliability Journey towards operational success.
- BTech Mech Eng, VA CAT3, IR CAT2



Reliability

## **Building on Connected Reliability**



#### **Innovative Software Solutions**



- · Open solution/ integration capabilities
- In-depth analysis, issue tracking, predictive maintenance



FLUKE ®

Asset and Condition Knowledge









Remote expertise



Al analysis







#### Purpose-built Tools



Route-based or incident-based data collection and analysis for vibration and balancing











Mitigate alignment related issues during Install/ Refurbish/ Repair

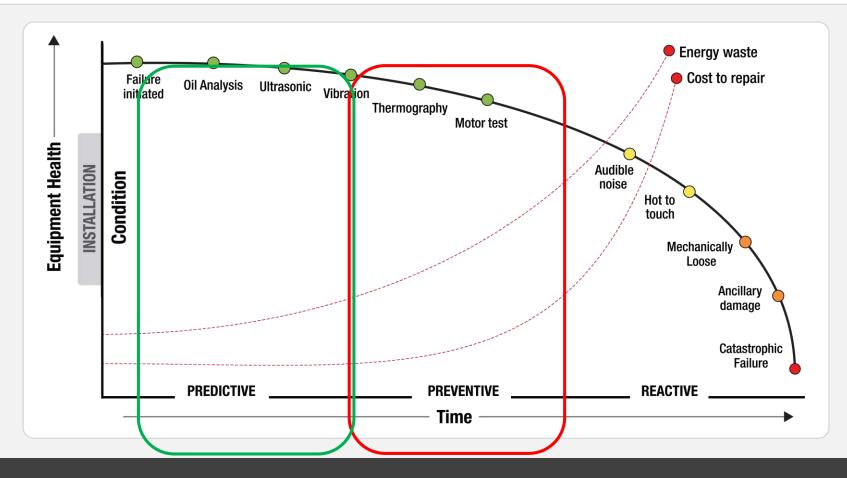
Other modalities like acoustic, thermal and power condition







## Using the P-F Curve to Guide a Reliability Program



**Optimal installation** 

yields high performance from the beginning of asset life

**Early discovery** 

of potential performance problems is key to continued high reliability

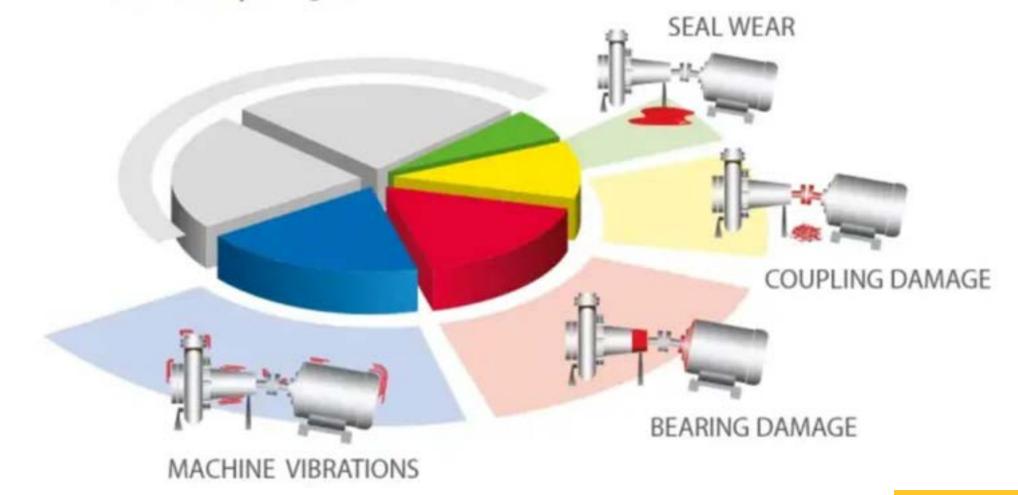
**Acting promptly** 

maintains high performance, energy efficiency, and low cost to repair



# The major consequences of misalignment on the condition of the machine

Over 50% of machine failures are caused by misalignment





## PRÜFTECHNIK shaft alignment product line-up







### **Accessories**







Shims

Precut shims designed to speed up machine alignment

Brackets

Solid and versatile sensor mountings



Pulley alignment with laser technology



Induction bearing healer for medium-sized bearings



Portable induction bearing heater

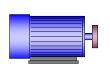


## FRS Condition Monitoring: Vibration product line-up



#### **Vibration causes on standard machines**

- Standard machines most commonly used in industry:
- Electric motors







the stator



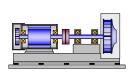
the rotor







Fans







Unbalance



Misalignment



Component resonance



Blade-pass frequencies



Turbulences



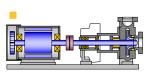
Coupling fault



Looseness



Belt fault







frequencies













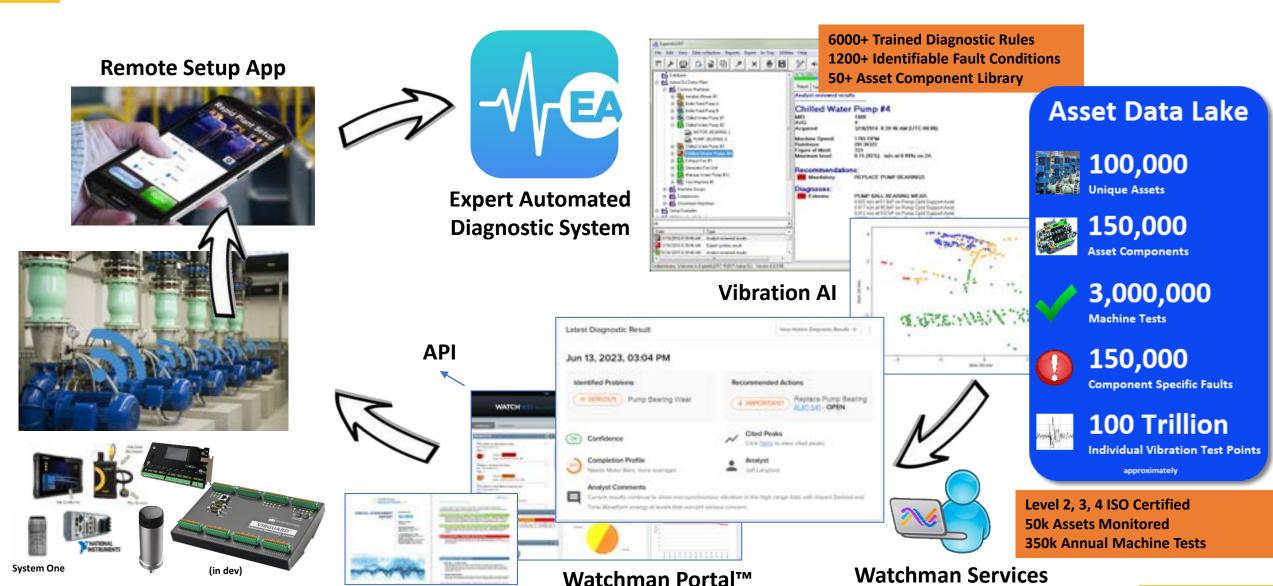
resonance

Belt fault Looseness

For vibration evaluation the machine arrangement and operating conditions have to be taken into account!



## Watchman 360™ System



**Program Management** 

**Vibration Data Sources** 





## **Connected Reliability Starter Kit**

Select combination of condition monitoring, alignment, Infrared and acoustic emission technologies bundled with the right software and training and calibration service to get your program off the ground quickly.

Technology	Product	Description
CM	Fluke 805 FC	Vibration Meter
ALI	Shaftalign ALI 53.001 OP ROW AD	Laser Alignment Tool
	Pullalign ALI 2.004 SET	Belt Alignment Tool
	Shim Set ALI 2.860- KP	Stainless Steel Shim Kit
IR	Fluke iSee TC 01 A	Mobile Thermal Camera
AE	Fluke ii915	Acoustic Imager
SW	Fluke Connect App	CM, IR, AE App
	Alignment Reliability Centre 4.0	Alignment Software

Institute	Course	Certificate
Mobius	Asset Reliability Practioner ARP Cat 1	
	Vibration Seminar VA Cat 1	Examination
Pruftechnik	Vibration Seminar Level 1	Attendance
	Machine Diagnostic Practical Applications	
	Alignment Seminar Level 1	















## **Connected Reliability Intermediate Kit**

More comprehensive equipment with software, training and service for the next progression level in your program

Technology	Product	Description
СМ	VibScanner 2 Triax	Handheld Data Collector
	VibXpert 2 Analyser	Handheld Data Col & Analyser
	VibXpert 3 Advanced Analyser	Handheld Data Col & Analyser Adv
	VibGuard Compact	Online 6 ch Data Acquistion Device
ALI	Optalign ALI 53.002 OP ROW AD	Laser Alignment Tool Mid
	Rotalign ALI 53.003 OP ROW AD	Laser Alignment Tool Adv
	Pullalign ALI 2.004 SET	Belt Alignment Tool
	Shim Set ALI 2.860- KP	Stainless Steel Shim Kit
IR	Fluke TiS 75	Infrared Camera
AE	Fluke ii915	Acoustic Imager
	Omnitrend Centre	Vibration Software
	Expert Alert Diagnostics	Vibration Software
SW	eCM	Vibration Software
	Fluke Connect App	CM, IR, AE App
	Alignment Reliability Centre 4.0	Alignment Software
	eMaint	CMMS system

Examination	
	Attendance













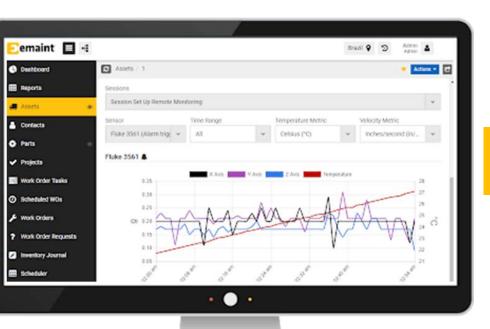






#### **eMaint CM & CMMS**

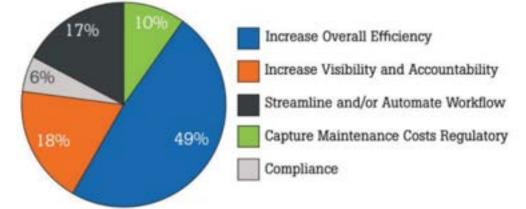
eMaint computerized maintenance management system (CMMS) software from Fluke is an awarding winning solution helping businesses manage enterprise assets, streamline workflows, track inventory and schedule preventative and predictive maintenance.



CMMS automates maintenance functions and is used in industrial settings where any type of equipment or aasst requires maintenance and upkeep, providing a central repository for all asset data, works orders, materials and inventory and other vital information for maintenance teams.

Spending less time on administrative tasks allows the team to devote more time to achieving reliability goals.





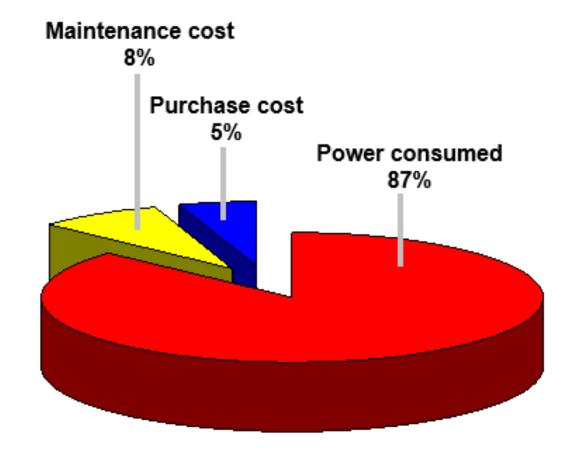


### **Power Consumption**

The power consumption can reach 90% of total life cycle cost of operating in general

Misalignment can increase power consumption by up to 10%

## Life cycle costs of a water pump





## 75kW Pump Set Misalignment Cost Evaluation

Data in yellow boxes can be modified to suit plant details and costs Data in yellow boxes can be modified to suit plant details and costs Number of Number of KW Rating **Alignment Data** Units KW Rating **Alignment Data** Units Measured misalignment 0.10 mm 15 KW 0 Measured misalignment 0.75 mm 15 KW Power loss 0.15% 35 KW Power loss 1.68% 35 KW Cost of power per KWh 1.61 75 KW 75 KW Cost of power per KWh 1.61 Operating hours per day 125 KW 24 Operating hours per day 24 125 KW 320 300 KW Operating days per year 320 300 KW Operating days per year Total additional cost of power consumed across plant 601.05 14786.06 Total additional cost of power consumed across plant R601.06 R14 786.06



Cost of power consumption on a poorly aligned 75kW pump set versus a well aligned pump is 23.5x higher



## **Questions**

# **QUESTIONS?**



Thank you!



## To learn more about Fluke Reliability and our Webinar Series



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#### **DEMO**

Visit Accelix.com for a free demo of our Connected Reliability

Framework.



